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UOP Subsidized E-prescribing and EMR Programs Available In 2009

Because of your efforts, UOP is recognized as one of the best Physician Organizations in this market and we have used this leverage to partner with MySis to offer a special EMR and E-prescribing program for our physicians.

As you know, Congress has passed legislation that provides both incentives for physicians using E-prescribing and imposes penalties for those who fail to adopt E-prescribing by 2011. In addition, the Federal Government is considering legislation pertaining to the use of Electronic Medical Records and there is some suggestion there may be incentives implemented for the use of EMR similar to those for E-prescribing.

To help our physicians capture more revenue and avoid the penalties, UOP has arranged a special program for both E-prescribing and EMR with MySis.

The E-Prescribe package for Specialists and PCPs includes:

- Free hand held computing device configured for E-prescribe
- Free training & installation
- Free first year subscription fee
- Discounts and additional subsidies for subsequent years

The EMR Package for PCPs includes:

- Discounted pricing for the EMR program
- For a cash purchase, up to \$4000 of funding
- For a lease, up to \$4000 funding will be paid over the course of the lease in equal annual installments.

If you are interested in either program, please contact Khalil Rammal at UOP at 313-240-9867 ext. 29, as soon as possible as the number of opportunities are limited.



UOP Physicians Earn Distinction as Top Network in State

Congratulations on a job well done! With your dedication, UOP has achieved the distinction of becoming the top ranked network in the state for inpatient discharges.

As a result of the efforts of our physicians, UOP has been able to negotiate contracts that provide access to many patients and very favorable HMO fee schedules. In addition, due to UOP's reputation in the market, our physicians have access to thousands of patients via 16 contracts.

Please know that your efforts are helping to position UOP to meet the challenges of a healthcare market that continues to change as purchasers look for high performing cost efficient networks of physicians like UOP.

Molina Offers Two New Products For UOP Providers

UOP Physicians and Molina Healthcare of Michigan enjoy a strong working relationship and Molina is offering two new healthcare products for our participation:

Molina Medicare Options -- is a comprehensive Medicare health plan that combines the three main parts of Medicare -- Part A, Part B and Part D for people on a budget who want comprehensive health coverage at an affordable cost. Molina will reimburse at Medicare allowable fee screens for rendered services.

MI Child -- is a health coverage program to provide coverage to individuals under the age of 19 who are not eligible for Medicaid and whose family income is above 150% and at or below 200% of the federal poverty level. MI Child covers regular checkups, shots, emergency care, pharmacy, hospital care, prenatal care and delivery, vision and hearing services. Molina will pay for services at the State of Michigan Medicaid Fee Schedule.

If you are interested in participating in the above products please contact Joyce Dunlap in provider services at 313-240-9867 ext. 21.

UOP Enhanced Disease Registry In Testing Phase

Because pay-for-performance appears to be the future of reimbursement, UOP is enhancing the Web-based patient registry that it currently provides to its physicians. Simply put, a registry is a list of patients and their clinical data such as conditions, medications, test results and procedures.

The new registry incorporates a patient health record into a preventative care and chronic disease management solution and contains alerts to remind physicians when patients are in need of treatment. Also included is a communications module for physicians to securely email other providers and patients. The registry should be available for use in the 2nd Quarter of 2009.

The Economy and Healthcare

You know first hand the impact our ailing economy is having on your practice. As we look forward, all indicators suggest that 2009 and 2010 will be very challenging with an upturn predicted in 2011.

Here are some of the important indicators for healthcare in Michigan.

- 2009 domestic automobile production is forecasted at less than 10 million units.
- According to the Michigan Hospital Association hospitals are operating in negative margins (-2.9%) and are in the brink of a fiscal crisis.
- Net income for most Michigan HMO's is down through the 3rd quarter of 2008
- Only 53% of Michigan companies offer health insurance, an 11% reduction from 2000.
- The uninsured rate for health coverage has risen from 10.5% in 2006 to 11.6 in 2007 and will likely be closer to the national rate of 15.3% in 2008.

Rest assured that UOP will continue to seek ways to assist our providers in meeting the tough challenges they face.

Contact Us

Credentialing	(313)240-9867 ext. 3
Provider Services	(313)240-9867 ext. 2
OHSCare Authorizations	(313)240-9873

Savings on Cellular Phone Plans for Available for UOP Members & Staff

In this economy it is important to take advantage of cost savings whenever possible. Because 24/7 connectivity has always been a necessary tool for physicians, UOP has obtained significant savings from two of the largest cellular carriers -- AT&T and Sprint.

AT&T program highlights:

- 24% discount off voice and data services.
- Dedicated customer support services at 888-290-1338.
- Free calling to AT&T Mobile and the 70 million AT&T landline customers and growing.
- Rollover® Minutes.
- Exclusive discounts on select wireless devices (a 45% discount or best retail pricing whichever is less).
- Online ordering and account management tool.
- The discount is available to new activations and existing users of AT&T.

Sprint/Nextel program highlights:

- Up to 23% off your bill!
- Waived activation fee!
- Free or minimal charge for phone selection!
- All accessories included - free of charge!

Both offers are available to all UOP physicians and their employees. To acquire the documentation to take advantage of either the AT&T or Sprint offer, please contact Charlotte Elliott at UOP at 313-240-9867 ext 10.

UOP Adds Physician Quality Specialist to Assist Providers

In our continuing effort to assist our physicians with the challenges facing their practices, UOP has hired Khalil Rammal to work with physicians on Health Plan quality initiatives such as the BCBSM Physician Group Incentive Program. Mr. Rammal can be reached at 313-240-9867 ext. 29.

HAVE ANY QUESTIONS?

If you have any questions regarding any items discussed in this communication, please contact UOP at (313)240-9867 or visit us online at WWW.UOPDOCS.COM