

UOP News

October, 2004
Volume 3, Issue 4

Newsletter for Provider Office Staffs
United Oakwood Providers, LLC
Yasser Hammoud, M.D., Medical Director

2003 Settlement Distribution \$1.8 million

UOP is again distributing Settlement dollars to our Providers. Since our inception, UOP has distributed approximately \$7.8 million in settlement monies to our providers from HAP and M-CARE. **NOTE: UOP does not keep any distribution monies...all are returned to our providers.**

Included with this Newsletter is a flyer that identifies the names of UOP Providers receiving distribution checks. As well, copies of the flyer have been placed in the Physician Lounge at all four Oakwood hospitals.

How do you receive your practice/group check?

The authorized physician from your practice/group should contact UOP to make arrangements by calling (313) 240-9633.

Care Choices Contract Update

As was announced in the July 2004 "UOP Physician News," and a direct mailing to UOP Care Choices contracted providers, the new Care Choices contract took effect August 1, 2004. Terms of the new contract include:

Reimbursement

For dates of service August 1, 2004-forward reimbursement under the new arrangement are:

- ⇒ PCP reimbursement is fee for service, based on 110% of prior year Medicare fee for service
- ⇒ Specialist reimbursement will be fee for service at 100% prior year Medicare

Risk Based Contract - since this is a risk-based contract, UOP providers were required to sign an acknowledgment form, indicating their agreement to participate in the risk arrangement.

- ⇒ Full risk agreement
- ⇒ Surplus and deficit sharing
- ⇒ PCP withholds are set at 10% for dates of service August 1, 2004-forward
- ⇒ SCP withholds will be the same as communicated to each UOP specialist in January, 2004, when rendering services to UOP assigned members

What offices need to know...

PCP referrals for Care Choices HMO members are to be made exclusively within the UOP contracted network for any/all services referred outside the PCP practice, including:

- ⇒ Specialty physician services
- ⇒ Diagnostic testing (*Labs & Radiology, etc.*)
- ⇒ Inpatient admissions
- ⇒ PT, OT, ST
- ⇒ Etc.

Blue Care Network (BCN)

UOP is pleased to announce that it entered into a new contract effective September 1, 2004 with BCN.

A mailing was sent out to all UOP Specialists in late August giving them the opportunity to participate under this contract. Terms of this new contract include:

Reimbursement

Primary Care Physicians and Specialists ***will be paid fee-for-service*** according to the Blue Cross Trust Fee Schedule, which was recently increased 3%.

Risk Based Contract

- ⇒ Full risk agreement
- ⇒ Surplus and deficit sharing
- ⇒ PCP withholds are set at 10%
- ⇒ SCP withholds will have initial withholds of 10%, when rendering services to UOP assigned BCN members

At this time, UOP is awaiting confirmation from BCN that UOP specialists who returned acknowledgement forms have been loaded into BCN's system, specific to our UOP BCN Network. Once confirmation is received, UOP's Provider Directory will be updated on our web site www.uopvalue.com to include UOP BCN participants.

What offices need to know... Same as all other UOP contracted health plans...all medical services provided outside of the PCP's practice should be referred to and rendered by UOP contracted providers.

Should you have any questions regarding this contract arrangement, or your practice's participation, contact UOP Provider Services at (313) 240-9638.

**An updated UOP Provider Directory
is available on our web site at**

www.uopvalue.com

For practices that do not have access to the Internet,
contact UOP Provider Services at (313) 240-9638
to obtain a copy

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Malpractice Insurance

As previously announced, UOP offers a consultant to help you find the best values in medical professional liability insurance and business insurance. Dean Schink is a Licensed and Certified Insurance Counselor that specializes in providing professional liability insurance, business insurance, worker's compensation, health, life and disability income insurance for physicians in Michigan for the past 15 years. UOP receives no revenue from this service.

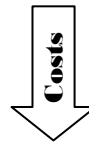
In the few months that Mr. Schink has been consulting for UOP, he reports that he has helped our members save on average, over \$8,400 in premium per physician! After a personal consultation from Mr. Schink, **Surinder Kaura, MD**, decreased his annual premium by \$26,000, after moving his coverage from Pro National to the Oakwood Program. He was so pleased with the savings and service that he volunteered to be a referral source and be interviewed for this newsletter. He felt that the consultation was "a wonderful service from UOP to its members" and that he "enjoyed dealing with someone personally instead of a big company." Dr. Kaura said "everyday he got marketing letters that he just threw into the trash." He didn't feel comfortable with the uncertainty of competitor's long-term stability and said "when you need your insurance, you don't want to find out it's not there. The Oakwood Program made him feel "more comfortable and secure." Dr. Kaura said he was "absolutely satisfied" and urged other UOP members to "definitely look into comparing your current coverage with what is available. You might be able to realize substantial price savings. I would recommend this to anybody."

Although he cannot guarantee a premium savings of over \$25,000 for each member, Mr. Schink will personally meet with you to review your current coverage, suggest options and ensure your transition to premium savings is headache free. As a benefit of your membership, this service is provided free of charge for UOP members.

UOP has reviewed what is available in the market. **The UOP premiums are SUBSTANTIALLY less than what most of our members are currently paying to their current carriers. Plus, additional credits of 20% may be available. Attached to this newsletter is a UOP Assessment form for your completion. Fax it to Mr. Schink.** He can also be reached by telephone at: (248)889-8578 or e-mail at dmsatspecialized@msn.com. Refer the UOP program when you contact Mr. Schink.

Your Practice Can Realize Cost Savings

Through our sponsorship of UOP members with VHA and PSS we firmly believe supply costs for your practice can be lowered. Cost savings have been realized by many of our UOP provider offices with the assistance of Paul Gedrich of PSS.



- ⇒ Medical/Surgical Products
- ⇒ Office Supplies
- ⇒ Laboratory Supplies
- ⇒ Imaging Supplies
- ⇒ Pharmaceutical Supplies

Paul is working with UOP provider offices, providing them with detailed cost analysis, while highlighting the potential savings their practices program. If your practice has not already done so, you are encouraged to give Paul a call and arrange a one-on-one meeting with him.



Paul Gedrich
Medical Products Consultant
(800) 963-6729 ext # 7557
pgedrich@pssd.com

ICD-9 Update Reminder

(excerpt from MSMS Publication)

If your practice has not already done so, it is important that you now begin using the updated ICD-9 CM diagnosis codes. The US Centers for Medicare & Medicaid Services eliminated the 90-day grace period for transitioning new codes, which became effective on October 1, 2004. HIPAA requires usage of the medical code sets that are valid at the time the service is provided.

Changes to the ICD-9 codes are categorized as new codes, revisions to existing codes, and discontinued codes (codes that will no longer be valid after October 1, 2004).

United Oakwood Providers, LLC Telephone Numbers

Main Number	(313) 240-9867
Fax Number	(313) 240-9869
Credentialing	(313) 240-9630
Provider Services	(313) 240-9638
OHSCare Authorizations	(313) 240-9873

UNITED OAKWOOD PROVIDERS, LLC

DISTRIBUTION OF 2003 SETTLEMENT

UOP is very pleased to distribute the 2003 \$1.8 million settlement.

To improve communications; UOP requests that the authorized Physician from the following distribution list either:

- 1) Stop by UOP's office at their convenience to receive their distribution check; or
- 2) Make arrangements for receipt of their checks through the UOP office by calling (313)240-9867

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Abdulrazzak, Mamdouh	Bernal, Humberto	ElhasanFakih, Lobna	Hussain, Raya
Abghari, Reza	Berri, Ziad	Elias, George	Israel, Michael
Abramson, Richard	Bhandarkar, Geetha	El-Khoury, Hanna	Issa, Said
Adler, Corrine	Bhardwaj, Priti	Estigarribia, Juan	Jacob, Sarah
Aggarwal, Alka	Blanz, Edward	Ewing, Sheri	Jain, Ashok B
Ahmed, Muzammil	Blum, David	Fallat, Lawrence	Jain, Ashok K
Akbar, Syed	Bohra, Mustafa	Farah, Rafeek	Jankowski, David
Akhtar, Adil	Bojrab, Dennis	Farkas, Susan	Jankulov, Vladislav
Akler, Michelle	Boriboon, Jurin	Farres, Evans	Jaskowski-Lutsic, Margaret
Aks, Cynthia	Borin, Bruno	Finazzo, Salvatore	Jenson, Brandi
Alaiwat, Munther	Borninski, Edward	Finch, Joseph	Jindal, Parmod
Al-Attar, Sabah	Borrego, Ricardo	Finger, John	Jolly, Surendra
Al-Azem, Imad	Brown, Virginia	Fink, John	Joorabchi, Bahman
Alessio, Ricardo	Burgess, Susan	Fligiel, Alan	Kaczynski, Debora
Alhadi, Taufiek	Burman, Matthew	Fordyce, James	Kahler, Shelly
Alhimiri, Ali	Buterakos, Costa	Friedman, Paul	Kalahasty, Sambamurty
Alhusein, Nazem	Butto, Jerry	Garcia, Eduardo	Kamath, Satish
Al-Jarrah, Mohamad	Casano, Vito	Garg, Ram	Kane, Howard
Al-Shwaf, M. Iyad	Chae, Mansuk	Gennaoui, Elias	Kang, Tai
Alzohaili, Opada	Chae, Song	Geoghegan, Michael	Kassab, Elias
Anton-Athens, Vicki	Chan, Francisco	George, Rachel	Kassab, Suha
Apple, Martin	Chang, Hyun	Ghuznavi, Sultana	Kellert, Arthur
Arevalo, Frankju	Chang, Jung	Goddard, Charles	Khan, Azmathullah
Arman, Mohammed	Chapel, Karen	Goldberg, Edward	Khan, Basalat
Armstead, John	Chapel, Thomas	Gowda, Kempaiah	Khan, Mahmood
Arsenault, Michael	Charara, Kassem	Grahovac, Jure	Khan, Merajuddin
Atallah, Elaine	Chedid, Mokbel	Grandon, Stanley	Khan, Parvez
Atallah, Steve	Cho, Kyu	Groskind, Eric	Khatib, Basel
Atassi, Adeeb	Choos, Jason	Gulati, Rajesh	Khoury, Rana
Ayad, Mohamed	Cohen, Brian	Gupta, Kamal	Khoury, Sleman
Azimi, Mohammad	Cohn, Jennifer	Gupta, Raj	Kim, Babiano
Back, William	Conn, Donald	Guthikonda, Rao	Kim, Dong
Badhwar, Avlokita	Cosgrove, William	Guthikonda, S	Kim, Heung K
Badhwar, Manmohan	Crawford, Kevin	Habhab, Nizam	Kim, Hi
Baghdoian, Michael	Cukrowski, Walter	Haddad, Daniel	Kim, Joon
Baker, John	Cullen, Marc	Hai, Mahmood	Kim, Yong
Baker, Ronald	Curtis, Keith L	Hakim, Hasan	Klein, Michael
Baraka, Sami	Dabbagh, Maha	Hakim, Mohamad	Kleinfeldt, Nossonol
Baranowski, Diane	Dabbous, Samir	Hall, Thomas	Klempner, Albert
Barbosa, Robert	Dabir, Reza	Hammoud, Yasser	Klempner, Vladimir
Barbour, Edmund	Damiani, John	Han, Chang	Kobet, Keith
Barker, David	Danz, George	Harber, Daniel	Kochkodan, James
Bartold, Kenneth	Dave, Pankaj	Hariri, Morteza	Kossak, Maria
Batchev, Alexander	Deshmukh, Ganesh	Hassan, Tawfiq	Kowalsky, Steven
Bauer, Michelle	Desousa, Jose	Hatem, Ghaleb	Kozlow, Daniel
Baumann, John	Diakow, Lilian	Helmer, Sharon	Kreil, Duane
Beaudry, Lloyd	Drake, Jerry	Hilu, John	Krevsky, David
Bekker, Jerome	Dua, Prem	Hiremath, Anand	Kumar, Chilakapati
Belamaric, John	Dua, Salil	Hnatiuk, Bohdan	Kumar, Neelam
Belamaric, Marilyn	Duggal, Vinay	Holzworth, David	Kumar, Surendra
Berg, Paula	Durrani, Asim	Housner, Gregory	Kwalton, Craig
Bergren, Carl	Eckenrode, John	Huraibi, Hussein	Lafond, Ann
Berlin, Kevin	Eckenrode, Rita	Husami, Zafer	Lamb, Allan

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DISTRIBUTION OF 2003 SETTLEMENT

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Lambert, James	Munkarah, Adnan	Rochefort, Bruce	Stryk, Steven
Langenburg, Scott	Nahhas, George	Rogers, Felix	Sukumaran, Doraikannu
Larouere, Michael	Naini, Mansoor	Rogers, Joseph	Suleiman, Jiab
Laskowski, Richard	Najar, Hana	Roosen, Norbert	Sunstrum, James
Lattin, Paul	Nakhleh, Tawfiq	Rotter, Norman	Suruli, Leela
Lee, Cheng-Chong	Nam, Sunghee	Rotter, Steven	Sy, Guat
Lee, Choon	Nasir, Iqbal	Roumanis, Sophia	Taj, Syed
Lee, Michael	Natarajan, Rajashree	Rubenstein, Andrew	Tartaglione, Andrew
Leventer, Ira	Nayak, Dinesh	Rubin, Robert	Tayeb, Ghiath
Levy, Robert	Nelluri, Satya	Sabharwal, Subhash	Thavarajah, Krishnapallai
Lewis, Zachary	Nisar, Nilofer	Saie, Said	Thomas, Shanti
Liakonis, Chris	Nutting, William	Salazar, Omar	Thompson, Brent
Liem, Jai	Obeid, Erfan	Salka, Samer	Thorson, Phataraporn
Lopatin, Frederick	Ogaily, Mohammed	Samuel, Samson	Tisch, Rebecca
Love, James	Olenchak, Daniel	Sanghi, Vinod	Torriglia, Jorge
Lulek, James	Olenech, Chris	Santiago, Rene	Tranchida, Jeffrey
Lupu, Viorel	Olson, Gregory	Sargent, Eric	Truccone, Nestor
Lutsic, Ronald	Otto, Michael	Sassack, Andrew	Tukel, David
Luttmann, Roderico	Paesano, John	Sauter, Gehring	Turfah, Fuad
Maaz, Bassam	Papasifakis, Emmanuel	Schaeffer, Michael	Tyner, Laurence
MacDermid, Norman	Papp, Steven	Schaldenbrand, Michael	Udo-Inyang, Anthony
Mafee, Ali	Parks, Sheryl	Scheinfeld, Ben	Ulery, James
Magdea, Ilie	Patel, Kapil	Schiebout, Denise	Ulinfun, Theophilus
Mahajan, Devinder	Patel, Mayur	Schlussel, Herschel	Umlauf, Matriosca
Mahajan, Raka	Patel, Sudha	Schram, Alan	Valice, James
Mahmood, Tariq	Patel, Suman	Schwyn, Robert	Vandehey, Patrick
Maleh, Jouhaina	Pawlik, Geraldine	Seaman, David	Vanderbroek, Marcia
Malik, Baldev	Perez, Jorge	Seel, Bradley	Vemuri, Ramachandra
Mancini, Peter	Pervez, Naushad	Sell, Timothy	Venkat, Hema
Mangalick, Girish	Pflaum, Byron	Setty, A Bala	Vicencio, Normita
Marcarian, Gregory	Picard, Steven	Shah, Ashwin	Victor, Lyle
Marcus, Andrew	Pinnock, Lascelles	Shah, Dipti	Vijayakumar, Punitha
Margolis, David	Plagens, Douglas	Shah, Sarju	Viscomi, George
Marinescu, Stelian	Pluszczynski, Ronald	Shalhoub, Deeb	Wagner Jr, John
Martinez, Jesus	Ponduri, Kavitha	Shumaker, Daniel	Waitzman, Ariel
Masri, Haitham	Pont, Nelson	Siegel, Thomas	Waldinger, Thomas
Masri, Kalil	Prasad, Pinnamaneni	Sierant, John	Waldrop, Jeffrey
Mayer, Philip	Price, Marla	Signori, Enrique	Washington, Bruce
McCormick, Thomas	Price, Matthew	Signori, Oscar	Weckstein, Malcolm
McKeever, Holly	Puccio, Jeffrey	Silberg, Eric	Wilczak, Janet
McKenzie, Michael	Pujara, C M	Silveira, Scott	Wilner, Jeffrey
McKolay, Charles	Puklin, James	Simms, Michael	Won, Joseph
McManus, Matthew	Rahim, Mahmoud	Singer, Richard	Wozny, Michael
Meehan, Robert	Rahman, Nusrat	Singh, Frank	Wright, Kamala
Mehram, Ali	Rahmani, Reza	Sinha, Anvita	Yaldo, Mazin
Mehta, Virendra	Rajaraman, Rajagopalan	Sinha, Pramilla	Yates, David
Mendoza, Elias	Raju, Bhupathiraju	Skolnik, Bruce	Yellayi, Subrahmanya
Meso, Lisa	Rao, Jehangir	Slaim, John	Yoon, In Kwang
Meyer, Thomas	Rao, Shakuntala	Slone, Charles	Yu, Kim
Mian, Muhammad	Raslan, M Hazem	Smith, Peter	Yu, Vincent
Michaelides, Elias	Ray, Sheila	Smith, Robert	Yurkanin, Joseph
Miller, Jeffrey	Razzaque, Mohammed	Sohal, Chaman	Yurkanin, Michael
Miller, Robert	Reed, Rob	Song, Hi	Zahari, Daniel
Mirkazemi, Mehran	Reno, Julie	Sorini, Ernest	Zahoor, Sameena
Momin, Feroze	Rice, Alan	State, Jonathon	Zamanigian, Gary
Moore, Sam	Rives, Aaron	Steffes, Matthew	Zappia, John
Morawa, Lawrence	Robinson, Anke	Stevens, Gregory	Zouabi, Firas
Mukerjee, Sailen	Robinson, Jodi	Stevenson, Peter	Zydeck, Michael
Mullins, James	Roc, Gilbert	Stone, Allen	

UNITED OAKWOOD PROVIDERS

Dean M. Schink, CIC, LIC - Consultant

840 Lone Tree Road
Milford, Michigan 48380

(248) 889-8578 – phone

(248) 889-9499 – fax

MEDICAL PROFESSIONAL LIABILITY INSURANCE ASSESSMENT

- Please:*
- 1.) COMPLETE this form
 - 2.) Attach a COPY of you current DECLARATIONS PAGE (your policy cover sheet)
 - 3.) FAX to Dean Schink at 248-889-9499

GENERAL INFORMATION

First Name Middle Initial Last Name Degree

Primary Office Address

City State Zip Code County

() ()

Business Phone Fax Number Contact Person

Specialty: _____ Sub Specialty: _____

Hours worked per week: _____ American Board Certified: Yes No

INSURANCE INFORMATION -Please also Fax Current DECLARATIONS PAGE

• Current Coverage: Company: _____

Policy Period: ___/___/___ to ___/___/___

Occurrence Claims-Made- (Retroactive Date: ___/___/___) Claims-Made with Pre-Paid Tail

Limits: \$ _____ / _____

Annual Premium:\$ _____

LOSS INFORMATION

Have there been any claims resulting in settlement in the past 5 years? No Yes; Number ___